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Industry Income-Expense Statements

Heavy and civil engineering construction Corp Annual Average Sales, Income & Expense	2009
Sales	100.00%
Cost of Sales	77.07%
Gross Profit	22.93%
Officers Comp.	2.09%
Salary-Wages	3.64%
Rent	2.28%
Taxes	1.59%
Interest paid	0.51%
Amort. & Dep.	3.12%
Advertising	0.11%
Benefits-Pension	1.28%
Other SG&A Exp.	3.66%
Net Profit	6.95%

Industry Balance Sheet Benchmarks

Heavy and civil engineering construction Corp Average Balance Sheet	2009
Cash	16.40%
Receivables	21.74%
Inventory	2.99%
Other Current Assets	9.29%
Total Current Assets	50.42%
Fixed Assets	0.00%
Other Non-Current Assets	21.14%
Total Assets	100.00%
Accounts Payable	14.12%
Loans/Notes Payable	3.87%
Other Current Liabilities	14.44%
Total Current Liabilities	32.44%
Other Long-Term Liabilities	16.70%
Total Liabilities	49.14%
Net Worth	50.86%
Total Liabilities Net Worth	100.00%

Industry Financial Ratios

Heavy and civil engineering construction Corp Average Financial Ratios	2009
Return on Sales	6.95%
Return on Assets	11.44%
Return on Net Worth	22.48%
Quick Ratio	1.18%
Current Ratio	1.55%
Inventory Turnover	54.93%
Assets:Sales	0.61
Tot Liabilities:Net Worth	0.97%

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